

COLLINSWOERMAN

JV takes sustainable high-tech high-rises global

Joint Venture propels modular urban high-rise construction technology onto global markets

GLOBAL JV

To support broader implementation of their modular construction innovation, CollinsWoerman/SLI established a Joint Venture with Xinova called, Innovative Building Technologies (IBT). The JV protects, develops, and markets the component-based building system, along with emergent innovations related to it. The JV leverages combined areas of expertise to further develop and strengthen their IP portfolio with inventions related to the core "kit-of-parts" technology and commercialize the inventions for global markets.

COLLABORATION

Arlan Collins and Mark Woerman founded Sustainable Living Innovations LLC (SLI) in 2008 to construct buildings more quickly and sustainably, and to provide higher quality housing. Their team developed a revolutionary system that utilizes a kit of prefabricated components to improve building quality, reduce maintenance, and enable rapid completion of eco-smart living spaces. They partnered with Xinova to connect their building technology to global markets and protect their IP.

LONG-TERM RESULTS

Going forward in strategic collaboration, CollinsWoerman/SLI will continue to expand the use of their technologies in North America while Xinova pursues growth in key international markets such as China, Japan, and Viet Nam. Together, the companies will continue their pursuit of complementary innovations to make global multi-unit housing construction more efficient, affordable, and sustainable.

HERE ARE JUST A FEW OF THE MANY BENEFITS OF THE PIONEERING SLI APPROACH:

- **Building longevity.** Superior design and material integration results in housing that outlasts conventional wood frame and modular construction by 60-100 years.
- **Reduced maintenance.** Operational costs are greatly reduced by ease of access to readily replaceable components in electrical, plumbing, and other systems.
- **Expedient construction.** The use of pre-fabricated components streamlines on-site construction so buildings can go up in half the time with a 20% cost reduction.

“ We view the partnership with XINOVA as essential to the growth of our company. We think what they can bring to material science and other enhancements to our technology and deliverables is going to be just fantastic.”

– Rick Osterhout
SLI, Executive VP

Xinova

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